

MORTGAGE COMPANIES

Ranked by total dollar amount of loans originated in 2006

Rank <i>(last year)</i>	Company Address Web site	Telephone Fax Toll-free number	Total dollar amount of loans originated in: • 2006 • 2005 \$ Millions • % change (loss)	Total number of loans: • 2006 • 2005 • % change (loss)	Number of registered brokers	Number of full-time employees	Number of offices: • Local • Companywide	• Local executive(s) • Title(s)	Type of brokerage: ⁽¹⁾	Year established locally
1 <i>(1)</i>	Windsor Capital Mortgage 10935 Vista Sorrento Parkway, #200, San Diego 92130 www.windsorcap.com	(858) 436-2000 (858) 923-2027	\$3,639.2 \$4,700 (23)	11,020 15,250 (28)	1,766	57	1 1	Ron Temko CEO	Retail	1989
2 <i>(NR)</i>	Home Loan Consultants 6815 Flanders Drive, #150, San Diego 92121 www.hlclending.com	(858) 356-2682 (858) 866-0490 (800) 491-7511	\$612 \$481 27	1,878 1,475 27	112	18	8 20	John Butcherine president	na	2002
3 <i>(7)</i>	LEI Financial 5469 Kearny Villa Road, #302, San Diego 92123 www.leiholdings.com	(858) 300-2034 (858) 244-5800 (877) 801-5389	\$581.1 \$235.3 147	1,827 791 131	1	138	1 3	Bill Lyons CEO, president	na	2004
4 <i>(NR)</i>	Stinson Financial Group Inc. 3636 Camino del Rio N., #230, San Diego 92108 www.stinsonfinancial.com	(619) 584-4406 (619) 584-4617 (888) 593-3834	\$510 \$375 36	1,700 1,300 31	100	30	20 25	Harry Dennis president	na	1999
5 <i>(2)</i>	Pacific Capital Mortgage 11452 El Camino Real, #100, San Diego 92130 www.pcmort.net	(858) 792-1600 (858) 523-2930	\$406.3 \$483.9 (16)	1,277 1,504 (15)	80	18	1 1	Jim Doan president	Retail	2002
6 <i>(6)</i>	Proffer Financial 3636 Nobel Drive, #410, San Diego 92122 www.profferfinancial.com	(858) 453-5404 (858) 453-5415 (800) 310-2660	\$305 \$277.6 10	799 768 4	24	14	1 1	Mike Fake president	Retail	2003
7 <i>(NR)</i>	First Financial and Real Estate Services 2020 Camino del Rio N., #1000, San Diego 92108 www.gofirstfinancial.com	(619) 327-2200 (619) 327-2270 (877) 214-2005	\$278.6 na NA	822 na NA	41	10	3 3	Casey LeBlanc president Masud Sarwary broker	Wholesale and retail	2004
8 <i>(5)</i>	California Equities 961 S. 16th St., San Diego 92113 www.californiaequities.com	(619) 819-1515 (619) 819-1565 (866) 459-7334	\$257.3 \$279.2 (8)	739 960 (23)	17	10	1 2	Glenn Wilbor president	Wholesale and retail	1997
9 <i>(14)</i>	California Mortgage Consultants Inc. 7575 Eads Ave., #102, La Jolla 92037 www.californiamortgageconsultants.com	(858) 456-3000 (858) 452-6200	\$165.8 \$120 38	255 208 23	9	11	1 5	Nancy Gardner CEO	Wholesale	1994
10 <i>(9)</i>	Morfacts Mortgage Center 320 Encinitas Blvd., Encinitas 92024 www.morfacts.com	(760) 633-4144 (760) 633-4146 (800) 466-9864	\$150.8 \$175.4 (14)	452 520 (13)	6	9	1 1	David Jennings president	Retail	1989
11 <i>(10)</i>	Avalon Mortgage Corp. 6333 Greenwich Drive, #270, San Diego 92122	(858) 625-8500 (858) 638-9871 (888) 211-8113	\$146.7 \$170.5 (14)	471 559 (16)	12	3	1 1	Joseph Cutri president	Retail	1997
12 <i>(18)</i>	Senior American Funding Inc. (2) 2650 Camino del Rio N., #350, San Diego 92108 www.senioramerican.org	(619) 294-6000 (619) 294-6005 (800) 249-0686	\$131.7 \$40.1 229	437 151 189	8	31	1 4	Brian White president	Wholesale and retail	2002
13 <i>(12)</i>	San Diego Funding 2448 Historic Decatur Road, #205, San Diego 92106 www.sdfunding.com	(619) 260-1660 (619) 260-0279	\$90.3 \$145.7 (38)	290 466 (38)	8	14	1 1	Linnea Arrington president	Retail	1980
14 <i>(15)</i>	Coastal Cities Mortgage Inc. 12526 High Bluff Drive, #300, San Diego 92130 www.coastal-cities.com	(858) 792-3640 (858) 792-5069 (800) 759-7600	\$87 \$112 (22)	136 190 (28)	7	2	1 1	Kolby Gibson president	Retail	1998
15 <i>(NR)</i>	Crest Lending Group LLC 13520 Evening Creek Drive N., #510, San Diego 92128 www.crestlending.com	(858) 513-6230 (858) 748-7137 (866) 354-4254	\$58 \$64 (9)	152 202 (25)	1	17	4 4	David Hermesen managing director	Retail	2003

wnd Would not disclose

na Not available

NA Not applicable

(NR) Not ranked

Notes: The following companies on last year's list did not return surveys for participation this year: Valley Vista Mortgage, No. 3 last year; Cal Coast Mortgage Corp., No. 4 last year; Residential Wholesale Mortgage Inc., No. 8 last year; Countywide Mortgage, No. 11 last year; Casa Financial Services Inc., No. 13 last year; Prime One Mortgage Inc., No. 16 last year; and American Mortgage and Credit, No. 19 last year.

California Realty & Funding, No. 17 last year, declined participation in this year's list.

Source: The companies and CPA attestation letters.

It is not the intent of this list to endorse the participants nor to imply a company's size or numerical rank indicates its quality.

(1) There are three types of brokerages: Wholesale (uses brokers on staff), retail (uses independent brokers) or a brokerage firm that uses both wholesale and retail.

(2) Formerly known as First California Funding Group Inc.